

| LOCAL PREFERENCE POLICY EXAMPLES | | | | | | |
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| Attachment No. | Reference Council/Other | State | Price Preference Discounts | %age Reduction | Maximum \$ Reduction | Other Comments |
| 2 | Cr Uden | NSW | Local suppliers and non-local suppliers which include use of local content if at least 25%. | 5% | \$ 15,000 | Applies to all quotations and tenders. |
| 3 | Tweed Shire Council | NSW | Purchases greater than \$10,000 (Incl. GST) | 10% | | Local Content has a mandatory weighting of 10%; Local Preference has a score out of 10. Local Preference Selection Criteria doesn't apply if the cost above the most competitive complying offer exceeds a dollar value by a particular amount. |
| 4 | Griffith Regional Council | NSW | Purchases up to \$5,000 with local content Purchases from \$5,000 - \$15,000 with local content Purchases from \$15,000 - \$99,999 with local content Purchases of \$100,000 or more | 10% 5% 3% N/A | | Discount only applicable to the local content component of the price, and not the total price submitted. Does not apply a Local Pricing Preference but applies a Local Content assessment within submissions up to a maximum of 10%. |
| | Albury City | NSW | No local preference policy. | | | |
| 5 | Lachlan Shire | NSW | Local suppliers and non-local suppliers which include use of local content if at least 25%. | 5% | \$ 15,000 | Community notified of cost of applying the policy |
| 6 | Orange City Council | NSW | Local suppliers and non-local suppliers which include use of local content if at least 25%. Does not apply to goods acquired by service contractor or sub-contractor as not directly acquired by Council. | 2% | N/A | Applies to quotations between \$10,000 - \$149,999. |
| 7 | Central Highlands Regional Council | Qld | Where total contract value is less than \$200,000 in a financial year Tenders greater than \$200,000 and have demonstrated local content of 30% in their submission | 15% 5% | | |
| 8 | Mid-Western Regional Council | NSW | Purchases up to \$5,000 Purchases from \$5,000 - \$100,000 Purchases over \$100,000 | 10% 5% 3% | | Discount only applicable to the local content component of the price, and not the total price submitted. |
| 9 | Berrigan Shire | NSW | Quotations for building construction works over \$50,000 and all purchases made through formal tender process | 5% | \$ 15,000 | Only applied if each supplier is regarded as being 'equal' on the non-price considerations. Excludes purchases under \$50,000 or purchases made through pre-qualified contracts via a prescribed organisation. |
| 10 | Leeton | NSW | Purchases up to \$5,000 Purchases from \$5,000 - \$100,000 Purchases over \$100,000 | 10% 5% 3% | | Discount only applicable to the local content component of the price, and not the total price submitted. |
| 11 | Manderah | WA | Supply of goods and services valued \$75,000 and over Construction (building) services valued \$75,000 and over Supply of goods and services valued \$75,000 and over Construction (building) services valued \$75,000 and over Where there is the opportunity to do so, quotations under \$75,000 are to be sourced as follows: | 10% 5% 10% 5% | \$ 50,000 \$ 50,000 \$ 50,000 \$ 50,000 | to businesses located within the City of Manderah to businesses located within the City of Manderah to businesses located within the other non-metropolitan Peel Region Council districts to businesses located within the other non-metropolitan Peel Region Council districts |

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| | | | <p>* \$1,000-\$9,000: requirement of 1 quotation to be sourced from a local business with 2 verbal quotations required.</p> <p>* \$10,000-\$74,999: requirement of 2 quotations to be sourced from local businesses with 3 written quotations required.</p> | | | Maximum price reduction for levels outlined is \$50,000, and only applies if all other scores are equal. Sourcing from pre-qualified suppliers doesn't preclude application of requirements. |
| 12 | Rockhampton Regional Council | Qld | Applies different ratings within tenders and quotation assessments depending on location. | | | Applies minimum weighting values. Contracts greater than \$1M will be 5%; and those greater than \$150,000 when there is a minimum of local content of 30%, a weighting of 10% applies. |
| | Snowy Valleys Council | NSW | No local preference policy. | 0% | \$ - | Tumut and Tumbarumba formerly had Local Preference Policies, however these were superseded. |
| 13 | Kiama Council | NSW | Local suppliers and non-local suppliers which include use of local content if at least 25%. | 5% | \$ 15,000 | Assessment based on total net cost bid. |
| 14 | <i>Local Government (Functions and General) Regulations 1996 (WA)</i> | WA | <p>24D. Discounts permitted for regional price preferences</p> <p>(1) A preference may be given to a regional tenderer by assessing the tender from that regional tenderer as if the price bids were reduced by —</p> <p>(a) up to 10% — where the contract is for goods or services, up to a maximum price reduction of \$50 000; or</p> <p>(b) up to 5% — where the contract is for construction (building) services, up to a maximum price reduction of \$50 000; or</p> <p>(c) up to 10% — where the contract is for goods or services (including construction (building) services), up to a maximum price reduction of \$500 000, if the local government is seeking tenders for the provision of those goods or services for the first time, due to those goods or services having been, until then, undertaken by the local government.</p> <p>(2) Although goods or services that form a part of a tender submitted by a tenderer (who is a regional tenderer by virtue of regulation 24B(2)(b)) may be —</p> <p>(a) wholly supplied from regional sources; or</p> <p>(b) partly supplied from regional sources, and partly supplied from non-regional sources, only those goods or services identified in the tender as being from regional sources may be included in the discounted calculations that form a part of the assessments of a tender when a regional price preference policy is in operation.</p> <p>(3) Despite subregulation (1), price is only one of the factors to be assessed when the local government is to decide which of the tenders it thinks would be most advantageous to that local government to accept under regulation 18(4).</p> | <p>10%</p> <p>5%</p> <p>10%</p> | <p>\$ 50,000</p> <p>\$ 50,000</p> <p>\$ 500,000</p> | Each council in WA determines the %age and maximum price reduction within the limits set in the Regulations. |