

From: [Michael He](#)
To: [Te Pohe, Natalie](#)
Subject: RE: Regional Preference Policy
Date: Friday, 1 May 2020 12:03:28 PM
Attachments: [image004.png](#)
[Regional Procurement Preference Policy - March 2020 - With Watermark.pdf](#)

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Hi Natalie,

Phil and I have both reviewed your DRAFT regional procurement preference policy, and our comments as follows.

- The policy writer has clearly thought thoroughly about what to include. It is well written, clear and also comes with references to other related policy documents.
- There is content that is perhaps appearing on other policy or process documents. This content could be removed at a future time to simplify this policy, but it's not necessary as long as it doesn't lead to ambiguity across documents.
- Presume the 5% preference relates to the 0 to 5 point score table on page 7, i.e.: each point equals 1%. If we understand correctly, each RFT/RFQ might include questions to ascertain relevant responses to that scoring criteria and that is how the preference is applied. If that is incorrect, then perhaps the application of the preference needs to be more clear.
- We came across two terms in the definitions section not used anywhere in the DRAFT policy, i.e.: Preferred Suppliers, Pre-Qualified Supplier Panel List. However, we can see that the Preferred Supply Contracts and Pre-Qualified Supplier Panels terms are used on page 2 in the scope, probably these two terms should be defined. The Preferred Supply Contracts could be defined as 'supply contracts specifically designed for Local Government use (i.e.: local government procurement contracts, <https://lgp.org.au/councils/current-contracts>) or State government procurement contracts (where local government access is permitted, <https://www.procurepoint.nsw.gov.au/contracts-search?keywords=&ctype%5B1%5D=1&scope=All>).

Hope this helps.

Regards,

Michael He

Business Development Manager, Southern Region



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From: Te Pohe, Natalie <TePohe.Natalie@wagga.nsw.gov.au>

Sent: Friday, 24 April 2020 10:39 AM

To: Michael He <mhe@lgp.org.au>

Subject: Regional Preference Policy

Hi Michael,

As discussed, please find a copy of our draft Regional Preference Policy for your feedback please.

Regards
Natalie

Natalie Te Pohe

Director Corporate Services

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